

Solutions Providers

AskAvenue builds software for better customer communication. It empowers website providers, system integrators and value added resellers to improve customer engagement to help their clients connect with more opportunities.



Connect

Connect your clients to their end customers and help them develop relationships that are more meaningful, personal, and productive.



Build

Build a practice that takes advantage of investments you've already made in leading CRM, IDX website, and marketing automation platforms.



Grow

Grow your business by reselling licenses, designing custom experiences, and delivering implementation and services.

Software to improve customer engagement

Good relationships take work. They require personalization, trust and the tools to get the job done right. That's what AskAvenue is for. Our chat solution allow agents, teams, and offices to be more reliable and effective. Above all, they help you turn interactions into lasting relationships. AskAvenue gives organizations the flexibility to move quickly, focus on innovation, and scale with their growth.

The AskAvenue Solution Provider Program is designed for Platform Providers and System Integrators that want to resell AskAvenue's products, design custom experiences, and manage complex integrations. Leverage the investments you've made in leading CRM, IDX website, and marketing automation platforms to quickly build a customer engagement practice with a company Realogy awarded as an "innovative" real estate technology company.

New revenue steams with minimal investment

AskAvenue Solution Providers enjoy higher discounts and are eligible for incentives in exchange for their increased level of investment in training and client support. Both levels have access to marketing funds, complimentary online training, and AskAvenue Partner Connect.

To participate in the Solution Provider Program, you apply online, agree to manage customer billing, actively promote AskAvenue, and complete the training and enablement requirements. If you are interested in the Solution Provider Program, but not ready to meet the program requirements, consider starting with our Referral program. We manage the sales process, you earn generous revenue share fees for referring opportunities to us.

We're looking for partners who share our vision, culture, and passion for customer service to work together to improve customer relationships. Join us by applying online and adding AskAvenue to your product portfolio.

Apply online at www.askavenue.com/partners or by emailing partners@askavenue.com

ASKAVENUE PARTNERS

We offer a flexible and rewarding partner program framework that provides opportunities to refer, resell, implement, embed, or integrate AskAvenue. Choose the program that is right for your business and is consistent with your desired level of investment.

	REFERRAL	SOLUTION PROVIDER	BUSINESS SERVICE PROVIDER
BENEFITS			
Discount		●	●
Revenue share	●	●	●
AskAvenue Partner Connect	●	●	●
Use AskAvenue marks, logos, and URLs	●	●	●
Online sales training	●	●	●
Online product training	●	●	●
Marketing funds		●	●
Partner manager	●	●	●
Incentives	●	●	●
Lead distribution	●	●	●
Instructor-led product training		●	●
REQUIREMENTS			
Apply online	●	●	●
Sign agreement	●	●	●
Actively promote AskAvenue		●	●
Joint business planning		●	●
Manage end-customer billing		●	●
Minimum seats sold per year		●	●
Provide Level 1 customer support		●	●
Service and support enablement			●
Partner sales training	●	●	●
Partner product training	●	●	●
Named partner manager	●	●	●

